



## The Challenges of Wood Boring Beetles

9:00am – 9:45am

In this session of Wood Boring Beetles, Harry Bryan of Nisus Corporation will highlight the main beetle species encountered by pest management professionals. You will learn which beetles are associated with furniture, hardwood floors, residential cabinets as well as old barns and sheds. You will also hear stories of real-world situations and the damages the beetles caused. Characteristics of reinfesting and non-reinfesting beetles will also be explained. Lastly, this session will provide solutions to prevent and control active infestations.

### Presented By: Harry Bryan, Nisus Corporation

Harry D. Bryan is an Area Manager for Nisus Corporation which is based in Rockford, TN. He is a 25-year veteran with Nisus Corporation and has served both the Professional Pest Control Industry and the Agriculture Industry. He currently serves the Northeast and Mid-Atlantic Regions, which includes TN, KY, WV, VA, MD, DE, PA, NJ, NY, CT, RI, MA, VT, NH, ME and DC.

Harry is considered a “hands-on” guy. You can often find him in the field helping a pest company treat a WDO problem on a farm or treating a restaurant for small flies at 2:00 a.m. Harry knows his company’s products because he uses them! Whether it is a new foaming machine or a new aerosol, you can bet he will be running it through the paces to find out exactly what it can do.

Equally important, Harry loves to share. He is constantly taking pictures and videos to share on social media and apply to the hundreds of training presentations he does each year. Over the past 25 years, Harry has presented more than 1,000 seminars in 45 states.

Prior to Nisus, Harry was a Research Economist at the University of Georgia Agricultural Experiment Station in Griffin, GA where he authored and co-authored nine research papers specializing in economic impacts of pesticide ban or reduction. He also worked closely with the Environmental Protection Agency (EPA), chemical manufacturers and land grant universities. He specialized in economic modeling and “what if” analyses.



Harry attended the University of Tennessee at Knoxville where he earned Bachelor of Science Degree with an Agricultural Business Major in 1986. He also minored in Statistics and Marketing and was a Wall Street Journal Scholar Recipient. He went on to earn a Master of Science Degree in Economics from UT in 1988.